

AEERIS LTD

27 February 2024

Financial Results for the Half Year to 31 December 2023

Aeeris Ltd, Australia's leading weather and hazard risk assessment company, today reports stable Half Year Results with robust revenue growth.

Aeeris Ltd (ASX:AER) ("Aeeris", or the "Company") is pleased to provide its half year financial results for the period ended 31 December 2023. The first half of the fiscal year has been a period of significant progress and positive momentum for Aeeris. Despite the severe weather challenges, the team has demonstrated resilience, seizing opportunities for growth.

Financial Highlights:

- Total revenue and other income reached \$1,413,604 (HY22: \$1,202,256), demonstrating the Company's capability to generate income amidst challenging conditions. This was a 17.5% increase in revenue compared to the Half Year ended 31 December 2022.
- Cash and cash equivalents stood at \$2,251,156, demonstrating a strong liquidity position.
- Subsequent to the end of the period, the Group received a Research and Development tax incentive for FY23 in the sum of \$360,124.
- The Company has no debt.

Operational Highlights

- Aeeris has made substantial advancements in improving its proprietary technology platform during the period, further solidifying its market leadership.
- The strategic market expansion initiative is gaining traction, showcasing the Company's ability to leverage its unique competencies in delivering a wide range of services.
- The addition of key personnel has invigorated the team, enhancing the Company's operational capabilities and positioning it for future successes.

Outlook

Aeeris has invested significantly over the last 18 months to strengthen its personnel and product offering across a wide range of environmental and climate risks. With cutting-edge technology solutions and strategic initiatives, Aeeris is well-placed to capture significant market opportunities. The Company's forward-looking investments are anticipated to drive substantial growth, delivering value to customers and shareholders alike.

CEO, Kerry Plowright commented:

"I am proud of our team's performance over the past six months. Despite the challenges, our strategic investments in technology and market expansion have laid a solid foundation for future growth. Our financial results reflect our commitment to innovation and our ability to adapt in a dynamic environment. We remain focused on delivering exceptional value to our customers and shareholders, and I am confident in our direction and the opportunities ahead."

This announcement has been approved and authorised for release by the Board of Aeeris Ltd.

Direct Enquiry

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CEO
Aeeris Limited

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About Aeeris

Aeeris Ltd (ASX: AER) is a leading Environmental Services company specialising in the delivery of weather and climate intelligence through its subsidiaries, Early Warning Network (EWN) and Climatics. The Company's mission is to excel in early environmental warnings and pioneering hazard reduction technologies, empowering asset owners and managers across diverse industries to proactively mitigate risk and safeguard life. Aeeris unites the strengths of EWN and Climatics to deliver cutting-edge services at the forefront of innovation and renowned for their unwavering accuracy.

AEERIS LTD and its controlled entities
Appendix 4D Half Year Report

Results for announcement to the market

	31 Dec 2023 \$	31 Dec 2022 \$	%
Revenue from Ordinary activities	1,369,407	1,181,687	15.89
(Loss) from ordinary activities after tax attributable to members	(503,852)	(254,782)	(97.76)
Net (Loss) attributable to members	(503,852)	(254,782)	(97.76)

The Company does not propose to pay a dividend.

Net tangible assets	31 Dec 2023 \$	31 Dec 2022 \$
Net tangible assets per ordinary shares	0.02	0.03

The further information required by the Listing Rule 4.2A.3 is included in the accompanying Financial Report.

Please refer to the Directors' Report for an explanation of the operational and financial results for the Group.

Bryce Reynolds
Chairman

27 February 2024



Aeeris Ltd

**ABN 18 166 705 595
and Controlled Entities**

Consolidated Interim Financial Report **For the period ended 31 December 2023**

Aeeris Ltd
ABN 18 166 705 595
and Controlled Entities

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Aeeris Ltd
ABN 18 166 705 595
and Controlled Entities

Directors' Report for the Half Year Ended 31 December 2023

Your Directors present their report together with the Consolidated Financial Statements of Aeeris Ltd ("the Group") for the half year ended 31 December 2023.

Directors

The names of the Directors in office during and since the end of the financial period, unless otherwise stated, are as follows:

Mr Bryce Reynolds, Chairman
Mr Kerry Plowright, Chief Executive Officer
Mr Nathan Young, Non-executive Director
Ms Elissa Hansen, Non-executive Director

Review and results of operations and financial position

The Group recorded a consolidated loss of \$503,852 for the period ended 31 December 2023 (2022 Loss: \$254,782).

Subsequent Events

Subsequent to the end of the period, the Group received a Research and Development tax incentive for FY23 in the sum of \$360,124.

There were no other substantial events since the end of the half year.

Auditor's independence declaration

The lead auditor's independence declaration is in accordance with section 307C of the *Corporations Act 2001*, for the period ended 31 December 2023 has been received and can be found on page 4.

Signed in accordance with a resolution of the Board of Directors:

Director: 
Bryce Reynolds, Chairman

Dated this 27th day of February 2024



**AEERIS LTD ABN 18 166 705 595
AND CONTROLLED ENTITIES**

**AUDITOR'S INDEPENDENCE DECLARATION UNDER S 307C
OF THE CORPORATIONS ACT 2001
TO THE DIRECTORS OF AEERIS LTD**

I declare that, to the best of my knowledge and belief, during the half-year ended 31 December 2023 there have been no contraventions of:

- a. the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review; and
- b. any applicable code of professional conduct in relation to the review.

MNSA PTY LTD
MNSA Pty Ltd

Mark Schiliro
Director

Sydney
27th February 2024

AEERIS LTD
ABN 18 166 705 595
AND CONTROLLED ENTITIES
CONSOLIDATED STATEMENT OF PROFIT OR LOSS
FOR THE HALF YEAR ENDED 31 DECEMBER 2023

	Notes	Consolidated Half Year Ended 31 Dec 2023 \$	Consolidated Half Year Ended 31 Dec 2022 \$
Revenue and Other Income			
Revenue	2	1,369,407	1,181,687
Other income	2	44,197	20,569
Total Revenue and Other Income		1,413,604	1,202,256
Expenses			
SMS communication		(44,807)	(120,262)
Weather reports		(182,992)	(135,719)
Depreciation and amortisation		(1,550)	(4,429)
Licence fees		(16,794)	(5,960)
Subcontractors		(148,612)	(165,885)
Consulting fees		(85,806)	(85,806)
Employee benefits expense		(1,111,390)	(665,452)
IT costs		(71,943)	(65,160)
Share based payments		(40,667)	-
Other expenses from ordinary activities	3	(212,895)	(208,365)
Total Expenses		(1,917,456)	(1,457,038)
(Loss)/Profit Before Income Tax		(503,852)	(254,782)
Income tax expense		-	-
(Loss)/Profit for the Period		(503,852)	(254,782)
Earnings per Share			
From continuing and discontinued operations:			
- Basic (loss) per share (cents)	10	(0.70)	(0.36)
- Diluted (loss) per share (cents)	10	(0.70)	(0.36)

The above consolidated statement of profit or loss should be read in conjunction with the accompanying notes.

AEERIS LTD
ABN 18 166 705 595
AND CONTROLLED ENTITIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2023

	Notes	Consolidated As at 31 Dec 2023 \$	Consolidated As at 30 Jun 2023 \$
Current Assets			
Cash & cash equivalents		2,251,156	2,581,492
Trade & other receivables		412,919	287,031
Other assets		84,338	24,728
Total Current Assets		<u>2,748,413</u>	<u>2,893,251</u>
Non-Current Assets			
Property, plant & equipment		9,098	10,648
Total Non-Current Assets		<u>9,098</u>	<u>10,648</u>
Total Assets		<u>2,757,511</u>	<u>2,903,899</u>
Current Liabilities			
Trade & other payables		292,297	176,770
Unearned revenue		543,433	357,342
Provisions		108,449	101,589
Total Current Liabilities		<u>944,179</u>	<u>635,701</u>
Non-Current Liabilities			
Provisions		72,421	64,102
Total Non-Current Liabilities		<u>72,421</u>	<u>64,102</u>
Total Liabilities		<u>1,016,600</u>	<u>699,803</u>
Net Assets		<u>1,740,911</u>	<u>2,204,096</u>
Equity			
Issued capital	4	6,532,673	6,516,861
Options reserve		231,664	206,809
Accumulated losses		(5,023,426)	(4,519,574)
Total Equity		<u>1,740,911</u>	<u>2,204,096</u>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

AEERIS LTD
ABN 18 166 705 595
AND CONTROLLED ENTITIES
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE HALF YEAR ENDED 31 DECEMBER 2023

Consolidated Group	Issued Capital \$	Options Reserve \$	Accumulated Losses \$	Total \$
Balance as at 1 July 2022	6,516,861	206,809	(4,332,798)	2,390,872
Loss for the financial period	-	-	(254,782)	(254,782)
Balance as at 31 December 2022	6,516,861	206,809	(4,587,580)	2,136,090
Balance as at 1 July 2023	6,516,861	206,809	(4,519,574)	2,204,096
Loss for the financial period	-	-	(503,852)	(503,852)
Issue of performance rights	-	40,667	-	40,667
Conversion of Performance Rights	15,812	(15,812)	-	-
Balance as at 31 December 2023	6,532,673	231,664	(5,023,426)	1,740,911

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

AEERIS LTD
ABN 18 166 705 595
AND CONTROLLED ENTITIES
CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE HALF YEAR ENDED 31 DECEMBER 2023

	Consolidated Half Year Ended 31 Dec 2023 \$	Consolidated Half Year Ended 31 Dec 2022 \$
Cash flow from operating activities		
Receipts from customers	1,445,413	1,372,620
Interest received	44,197	20,569
Payments to suppliers & employees	(1,819,946)	(1,579,463)
Net cash (used in) operating activities	(330,336)	(186,274)
Cash flow from investing activities		
Purchases of property, plant & equipment	-	(6,284)
Net cash (used in) investing activities	-	(6,284)
Cash flow from financing activities		
Proceeds from issue of shares	-	-
Payments for issue of shares	-	-
Net cash provided by financing activities	-	-
Net (decrease) in cash held	(330,336)	(192,558)
Cash & cash equivalents at the beginning of the period	2,581,492	2,739,215
Cash & cash equivalents at the end of the period	2,251,156	2,546,657

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

AEERIS LTD
ABN 18 166 705 595
AND CONTROLLED ENTITIES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED 31 DECEMBER 2023

NOTE 1. Statement of Significant Accounting Policies

Basis of Preparation

These general purpose interim financial statements for the half year reporting period ended 31 December 2023 have been prepared in accordance with requirements of the *Corporations Act 2001* and Australian Accounting Standard AASB 134: *Interim Financial Reporting*. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards.

This interim financial report is intended to provide users with an update on the latest annual financial statements of Aeeris Ltd and its controlled entities (referred to as the “Consolidated Group” or “Group”). As such, it does not contain information that represents relatively insignificant changes occurring during the half year within the Group. It is therefore recommended that this financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2023, together with any public announcements made during the following half year.

Accounting Policies

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements.

The Group has considered the implications of new or amended accounting standards but determined that their application to the financial statements is either not relevant or not material.

Critical Accounting Estimates and Judgments

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

Key Estimates

Capitalisation of development costs

Development costs associated with intangible assets are only capitalised by the Group when it can demonstrate the technical feasibility of completing the asset so that the asset will be available for use or sale, how the asset will generate future economic benefits and the ability to measure reliably the expenditure attributable to the intangible asset during its development.

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FOR THE HALF YEAR ENDED 31 DECEMBER 2023

Key Judgements

Share-based payment transactions

The Directors measure the cost of equity-settled share-based payment transactions with employees by reference to the fair value of the equity instruments at grant date. The fair value is determined by an external valuer using the Black Scholes Model simulation. The accounting estimates and assumptions relating to equity-settled share-based payments would have no impact on the carrying amounts of assets and liabilities within the annual reporting period but may impact expenses and equity.

Revenue

The Directors have assessed the impact of AASB 15: *Revenue from Contracts with Customers* on the financial statements and have determined that other than unearned revenue, the Group has recognised revenue to depict the transfer of services to customers in an amount that reflects the consideration to which the Group expects to be entitled in exchange for the services.

Unearned revenue

The Directors have assessed the impact of AASB 15: *Revenue from Contracts with Customers* on the financial statements and have determined that unearned revenue reflects the value of consideration that has or will be received before the transfer of services is made to customers.

AEERIS LTD
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED 31 DECEMBER 2023

	Consolidated Half Year Ended 31 Dec 2023 \$	Consolidated Half Year Ended 31 Dec 2022 \$
NOTE 2. Revenue and Other Income		
Revenue from ordinary activities		
Sales revenue:		
Subscription income	1,369,407	1,181,687
	<u>1,369,407</u>	<u>1,181,687</u>
Other revenue:		
Interest received	44,197	20,569
	<u>44,197</u>	<u>20,569</u>

NOTE 3. Other Expenses
Other expenses from ordinary activities

Advertising	65,751	43,471
Secretarial fee	18,927	17,381
Insurance	26,587	61,819
Travelling & accommodation	11,185	6,438
Registry services	2,931	4,593
Other operating expenses	87,514	74,663
	<u>212,895</u>	<u>208,365</u>

	Consolidated As at 31 Dec 2023 \$	Consolidated As at 30 June 2023 \$
NOTE 4. Issued Capital		
Fully Paid Ordinary Shares	7,266,037	7,250,225
Capital Raising Costs	(733,364)	(733,364)
Closing balance	<u>6,532,673</u>	<u>6,516,861</u>

	No.	No.
Ordinary Shares		
Opening Issued Capital	71,583,858	71,583,858
Conversion of Performance Rights – 21 December 2023	1,430,000	-
At the end of the reporting period	<u>73,013,858</u>	<u>71,583,858</u>

NOTE 5. Dividends

No dividends were declared or paid during the period.

AEERIS LTD
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED 31 DECEMBER 2023

NOTE 6. Events after the End of the Interim Period

Subsequent to the end of the period, the Group received a Research and Development tax incentive for FY23 in the sum of \$360,124.

There were no other substantial events since the end of the half year.

NOTE 7. Interest in Subsidiaries

The consolidated financial statements include the financial statements of Aeeris Ltd and its controlled entity.

Company	Place of Incorporation	Principal Activities	% of issued shares owned
Early Warning Network Pty Ltd	Australia	Early Warning Notifications	100%
Climatics Intelligence Pty Ltd (incorporated 4 th September 2023)	Australia	Analytical Platform	100%

NOTE 8. Operating Segments

There was only one operating segment during the period which was early warning notifications.

NOTE 9. Contingent Liabilities

There has been no change in contingent liabilities since the last annual reporting period.

NOTE 10. Earnings Per Share

	No. of Shares As at 31 Dec 2023	No. of Shares As at 31 Dec 2022
Weighted average number of ordinary shares used in calculating basic and diluted earnings per share.	71,722,880	71,583,858
	Consolidated Half Year Ended 31 Dec 2023	Consolidated Half Year Ended 31 Dec 2022
	\$	\$
Net (Loss)/Profit after income tax attributable to shareholders	(503,852)	(254,782)
	Cents	Cents
Basic (loss)/profit earnings per share	(0.70)	(0.36)
Diluted (loss)/profit earnings per share	(0.70)	(0.36)

AERIS LTD
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED 31 DECEMBER 2023

NOTE 11. Fair Value Measurements

All financial instruments for which fair value is recognised or disclosed are categorised within the fair value hierarchy, described as follows, and based on the lowest level input that is significant to the fair value measurements as a whole:

Level 1 – Quoted market prices in an active market (that are unadjusted) for identical assets or liabilities.

Level 2 – Valuation techniques (for which the lowest level input that is significant to the fair value measurement is directly observable).

Level 3 – Valuation techniques (for which the lowest level input that is significant to the fair value measurement is unobservable).

The following table represents a comparison between the carrying amounts and fair values of financial assets and liabilities:

	Level	As at 31 December 2023		As at 30 June 2023	
		Carrying amount	Fair value	Carrying amount	Fair value
		\$	\$	\$	\$
Financial assets					
Cash & cash equivalents	1	2,251,156	2,251,156	2,581,492	2,581,492
Trade & other receivables	1	412,919	412,919	287,031	287,031
Other assets	1	84,338	84,338	24,728	24,728
Financial liabilities					
Trade & other payables	1	835,730	835,730	534,112	534,112

The following table represents a comparison between the carrying amounts and fair values of non-financial assets and liabilities:

	Level	As at 31 December 2023		As at 30 June 2023	
		Carrying amount	Fair value	Carrying amount	Fair value
		\$	\$	\$	\$
Non-financial assets					
Property, plant and equipment	2	9,098	9,098	10,648	10,648
Non-financial liabilities					
Provisions	2	180,870	180,870	165,691	165,691

**AEERIS LTD
ABN 18 166 705 595
AND CONTROLLED ENTITIES**

Directors' Declaration

In accordance with a resolution of the directors of Aeeris Ltd, the Directors declare that:

1. The financial statements and notes, as set out on pages 5 to 13, are in accordance with the *Corporations Act 2001*, including:
 - (a) complying with Accounting Standard AASB 134: *Interim Financial Reporting*; and
 - (b) giving a true and fair view of the consolidated group's financial position as at 31 December 2023 and of its performance for the half year ended on that date.
2. In the directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Director: 
Bryce Reynolds, Chairman

Dated this 27th day of February 2024



**INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF
AEERIS LTD
ABN 18 166 705 595
AND CONTROLLED ENTITIES**

Report on the Half-year Financial Report

Conclusion

We have reviewed the half-year financial report of Aeeris Ltd and controlled entities, which comprises the consolidated statement of financial position as at 31 December 2023, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and consolidated statement of cash flows for the half-year then ended, a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Aeeris Ltd does not comply with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the Aeeris Ltd financial position as at 31 December 2023 and of its performance for the half year ended on that date; and
- (b) complying with Accounting Standard AASB 134: *Interim Financial Reporting* and the *Corporations Regulations 2001*.

Basis for Conclusion

We conducted our review in accordance with ASRE 2410: *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report. We are independent of Aeeris Ltd in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001* which has been given to the directors of Aeeris Ltd, would be in the same terms if given to the directors as at the time of this auditor's review report.

Responsibility of the Directors for the Financial Report

The directors of the group are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility for the Review of the Financial Report**

ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2023 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134: *Interim Financial Reporting and the Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

MNSA PTY LTD**MNSA Pty Ltd****Mark Schiliro**

Director

Sydney

27th February 2024