

# ANNUAL REPORT 2020







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## Chairman & CEO's letter



**T**he backdrop of the COVID-19 crisis has meant that Aeeris flipped from a full growth focus to survival mode. The strategy to maintain our existing customers was paramount and I am pleased to report that at the time of writing we have achieved that outcome.

Prior to the pandemic, Aeeris had received strong inbound enquiries due to the catastrophic bushfire season. These business enquiries followed multiple extreme weather events including drought, mega bushfires, hailstorms, and flooding. The result was a motivated pipeline of business driven by a well-defined need to mitigate risk.

In the middle of on-boarding these new customers, the government mandated a hard lock-down as part of its response to the pandemic. The consequence of this was to halt discussions with new customers.

While the activities of other businesses were impacted, our services were unaffected. The Early Warning Network operations are specifically designed to manage such events. Due to revenues being entirely based on annuity, we were also able to confidently manage our way through this crisis.

Nearly six months down the track, some of those previous opportunities have returned along with other new enquiries. We are confident of converting many of these opportunities as business returns to the "new normal", however the timing is uncertain.



As previously mentioned, FY20 has been a roller coaster of extreme events. The severe weather persisted for months with often deadly consequences. The lethal potential, especially during the fires, was always front of mind as the team worked diligently around the clock to keep people safe. On behalf of the Board, I would like to thank our staff and management for an outstanding effort when faced with overlapping and relentless extremes.

Current areas of strategic focus for the Group include:

- Converting the current pipeline of potential clients and on-boarding new customer referrals. Several of these prospects would be material if realised. The services use our established platform which will deliver high profitability
- Commercialisation of our ESRI partnership, post-COVID
- Focus on distribution of our core IP (data) through channel partners in the GIS industry

- Pursue white labelling opportunities to leverage the Company's GIS platform and technology
- Further work on our Climate Risk Reporting platform and development of new services requested by our major customers

On behalf of my fellow directors, I would like to thank the staff and shareholders for their continued support and look forward to executing the opportunities presented for a promising year ahead.



Kerry Plowright | Chairman & CEO



# Highlights 2020

- Revenues now entirely annuity based. Revenue from ordinary activities grew 9%
- Total revenues \$1,764,146 FY2020 versus \$1,636,232 FY 2019
- Improved capital position. At the time of writing Aeeris is in receipt of its FY19 R&D rebate of \$237,591. This boosts our group liquid position to over \$1.1m (unaudited-cash and receivables) at the time of writing. On a cash basis, compared to FY19, this is an improvement of \$342,676
- Narrowed our loss from \$251,940 in FY19 to \$154,801 FY 2020
- COVID-19 pandemic snuffed out strong inbound inquiries for EWN core business from the catastrophic bushfire season. These enquiries are now being revisited as the weather hazard season starts to reactivate
- Completion of ESRI /EWN data integration. Product is ready but the launch hampered by COVID-19
- Demonstrated resilient revenues and customers. Government, insurance and heavy-haul make up most of our business. These enterprise customers are highly resistant to external economic shock and depend on EWN services to protect life, assets and operations
- Heavy haul business increased, delivering 23% of total revenues. Services to this industry expanded to new clients in NSW and existing clients in Queensland
- The Company increased investment in development resources through new hirings and scientific data services. The latter is focused on bringing the Company's Climate Risk Analytics platform to market. Increased in-house resources realised rapid completion of new scalable services being delivered to clients. These efforts are revenue sensitive and likely material in nature
- Completed the Flood Zone Management project which has been delivered to a large telecommunications carrier. This currently covers Victoria but is scalable nationally and will be offered to other prospective users
- All major customers renewed. This covers insurance, heavy haul, utilities and government
- Business enquiries have returned – prospects disrupted at the beginning of the pandemic are returning
- ASIC advised ASX-listed entities of regulatory enforcement regarding climate risk disclosure. Directors are to be held responsible for reporting based on TCFD guidelines. This has created a motivated market for the Company's Climate Risk Analytics platform





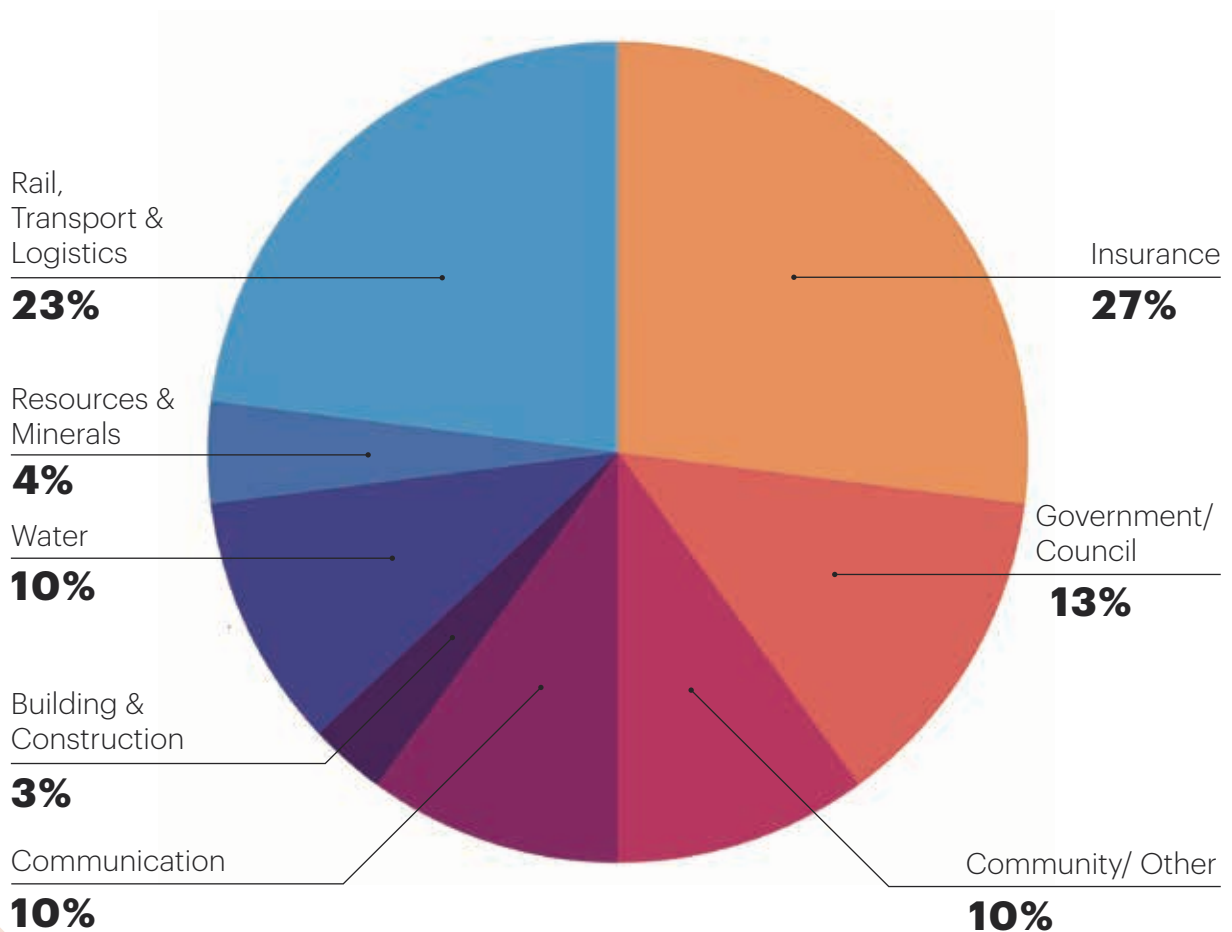
## Financial Result

Annuities and strong fiscal discipline resulted in the business navigating the current crises to remain in a position where it can exploit scalable opportunities. Total revenue of \$1,764,146 FY 2020 was 8% ahead of FY2019 revenue of \$1,636,232.

Our loss for FY2020 narrowed to \$154,801 from \$251,940 FY 2019.

At the time of writing, the FY19 R&D rebate of \$237,591 has been received. The group liquid position stands at over \$1.1m (unaudited- cash and receivables).

REVENUE BY INDUSTRY TYPE FY20





# Introduction – it's all about risk and data

The Early Warning Network Pty Ltd (EWN) is a wholly owned subsidiary of Aeeris Limited (ASX: AER). EWN is a leader in Australia within the field of risk management and mitigation, specifically mapping of physical risk. EWN works with some of Australia's largest corporations as well as Federal, State and local government agencies. The latter including major water authorities and councils. Commercial customers include; IAG, AIG, Allianz, Suncorp, QBE (and more), NBN, Melbourne Water, NSW Water, SEQ Water, Newcastle City Council, Paramatta, Ipswich, Logan (and many more), GWA, ARTC, Linfox, Origin Energy etc. EWN is recognized as a technology and leading service provider to these industries and government sectors. We have recently launched services in NZ and are negotiating the license of our primary platform (the GNIS) to a major meteorological service.

## **WITHIN THESE INDUSTRIES:**

Insurance – EWN provides embargo alerting (API into internal systems), alerting of insurance customers through API to mobile applications and provision of mobile apps and alerting to others. EWN is currently developing a new set of knowledge to conduct analytics of forecast and imminent threats.

Water authorities – monitoring of remote sensors, analysis and thresholding of data points and automated warning to recipients with EWN's mobility application based on current location, proximity to affected sensors and fixed asset location.

Heavy Haul – rail line telemetry monitoring weather, weather models and multiple sensors aggregating data to determine risk factors which trigger warnings of various alert levels to guide established response procedures.

Councils – data, alerts and notification cover all hazards and risks and including but are not limited to: terrorism, biological threats, power outages, severe thunderstorms, hail, bushfires, tropical cyclones, tsunami, heavy rainfall and damaging winds to name a few. This is achieved by automated monitoring of remote sensor networks, tracking of potentially dangerous events, weather systems and other risks. This requires a persistent network with locational accuracy and communications channels which regardless of remoteness, are able to alert critical response agencies and people directly in the path of an event.

To facilitate expansion, the Company has appointed a new head of development. This new team leader joins the EWN family full time, having contracted to the business on a part time basis for the last two years. His expertise and familiarity with the Company's proprietary GNIS platform is invaluable. Aeeris is already experiencing results in delivery of capability which returns new revenue and new market opportunity.

The acquisition of additional critical skill sets coincides with a rationalisation of EWN business offerings propelled by COVID-19. The pandemic heavily impacted shopping malls which were a target of the Company's Facilities Management product. Aeeris will no longer pursue this opportunity and will focus development and sales efforts related to our primary technology and business offerings.

The Climate Risk Analytics platform directly leverages this effort and data.

# Growth

## BUSINESS AS USUAL IN THE COVID-19 ENVIRONMENT

'Business as usual' is comprised of the services described in the introduction which leverages our GNIS platform and delivers these services to our established client base. New enquiry is accretive to the EWN annuity revenue stream. Previous reports have commented on our partnership with Esri. The COVID-19 interruption has impacted the Esri channel in the same manner we experienced with likely markets and end users distracted by their response to the health crisis.

After the government mandated a hard lock-down, almost every discussion we were having with new customers came to a halt. At the time of writing this, some of the most material enquiries from earlier in the year have returned.

Our standard services continue to grow revenue despite the current economic environment. After the initial shock of the pandemic, business and government appear to be increasingly sensitised to the physical risk which extreme weather and other natural hazards present. They increasingly recognise these events and their impacts are entirely foreseeable and can be mitigated.

From a regulatory point of view, failure to act upon foreseeable risks is becoming a legal liability. No more so than within the climate risk framework. It is here the Board believes we have a considerable scaling opportunity. This is made possible by a combination of EWNs proprietary Geographic Notification and Information system (GNIS) and historic spatial data set.

This year, the top ASX 300 is required to report on climate risk – those related to the transition to a lower-carbon economy and 'actual risks related to the physical impacts. Guidelines released by the ASX governance council require directors of listed companies to follow new international guidelines from the Taskforce on Climate-related Financial Disclosures (TCFD). Regulators are seeking 'specific' financial disclosure of climate risk. This includes 'actual' exposure to acute or chronic natural disasters and weather-related events.





IMAGE: MICHAEL BATH



# Climate Risk

## What is Climate Risk?

The Task Force on Climate-related Financial Disclosures (TCFD) divided climate-related risks into two main categories: risks related to the transition to a lower-carbon economy and risks related to the physical impacts of climate change.

**1. Transition risks** – transitioning to a lower-carbon economy may entail extensive policy, legal, technology and market changes to address mitigation and adaption requirements related to climate change.

**2. Physical risks** – physical risks resulting from climate change can be acute or chronic. Acute physical risks refer to those that are event-driven, including increased severity of extreme weather events, such as cyclones or floods. Chronic physical risks refer to longer-term shifts in climate patterns (e.g. sustained higher temperatures) that may cause sea level rises or chronic heat waves.



## The Problem EWN Solves

There is currently no verifiable method for measuring 'physical risk'. The CSIRO state that natural variation is the dominant factor for at least the next ten years. The TCFD also recognise that – "Efforts to formalise and standardise the assessment and disclosure of physical climate risks and opportunities are still in their infancy." In other words, there was no methodology or transparent mechanism to produce spatialised physical risk data which could be easily audited and incorporated within financial statements.

## The EWN Solution

EWN is unique in both its ability to create spatial risk data and its archive, maintaining geospatial data of acute and chronic physical risk events mapped back to the 1800's. EWN holds the key to unlock this data which is qualitative, quantitative, transparent and auditable and EWN has the capability to deliver auditable risk quantifications for inclusion within financial statements. Anything else, especially that derived from a climate change 'catastrophe model', is essentially junk data.

EWN's Climate Risk Reporting Platform deals with real event data. It is made up of five data sets:

- 1. Historic.** The historic database maps events in high resolution, spatially separated by parameters of severity to enable risk analysis and stress tests. Frequency is critical to risk calculation. This data goes back to the 1800s.
- 2. Forecast.** EWN issues spatial threat maps of severe weather, fire and other risk out to ten days.
- 3. Real-time.** EWN issues warnings for imminent severe weather and other risks. The GNIS communicates over multiple channels, is Locationally aware and permits complex user specifications regarding how, what, where and when messages are received.
- 4. Post Event.** This is the event track and mapping of severity during and immediately after. The GNIS platform allows continual curation, meaning as more and more information becomes available, the post event mapping is continually updated.
- 5. Alert history.** This data set is huge. It includes EWN's entire operational alert history. Importunately, this data set not only illustrates where events have occurred, it also highlights areas where a warning has been issued but the event has not transpired. In other words where something might occur. This is heat mapped based on event query and informs probability.

**Aeeris Ltd**  
ABN 18 166 705 595  
**and Controlled Entities**

**Consolidated Financial Report**  
For the year ended 30 June 2020



**Aeeris Ltd**  
ABN 18 166 705 595  
**and Controlled Entities**

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**Aeris Ltd**  
ABN 18 166 705 595  
**and Controlled Entities**

## Directors Report

Your directors present their report on the consolidated entity ('the Group') consisting of Aeeris Ltd and its controlled entities for the financial year ended 30 June 2020.

## General Information

## Directors

The following persons were directors of Aeeris Ltd during or since the end of the financial year up to the date of this report:

Mr Kerry Plowright – Executive Chairman and CEO

Mr Bryce Reynolds – Non-Executive Director

Mr Nathan Young – Non-Executive Director

Particulars of each director's experience and qualifications are:

## Kerry Plowright

Qualifications	None
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**Experience**

In 2007 Kerry founded the Early Warning Network's Geographical Notification and Information System (GNIS) and has been the key driver behind the development of the Group's technology platform. Kerry is responsible for leading the Aeeris team in both the operation and further technical evolution of the EWN platform. He has a depth of experience in establishing and growing successful businesses. In 1995 he founded a digital publishing and software business called Ezimerchant, which created one of the world's first out-of-the-box e-commerce and DIY products and payments platforms.

Interest in Shares and Options	23,326,622 Shares
	950,000 Performance Rights

Special Responsibilities	Executive Chairman and CEO
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Directorships held in other listed entities during the three years prior to the current year	None
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**Bryce Reynolds**

Qualifications	B. Comm (Accounting/Finance) UNSW
Experience	In 2006, Bryce established Veritas Securities Limited as a founding director after working for a large investment bank and two mid tiered Australian securities firms. Since then he has further added to his skill base by being an active company director for numerous private ventures in the funds management and IT/digital field.
Interest in Shares and Options	4,468,708 Shares 625,000 Performance Rights
Special Responsibilities	Chairman of the Audit and Risk Committee
Directorships held in other listed entities during the three years prior to the current year	None

**Nathan Young**

Qualifications	B. Comm
Experience	Nathan began his career in financial markets over 20 years ago. He holds a Bachelor of Commerce from The University of Melbourne and a Graduate Diploma in Applied Finance and Investment. He has previously been employed by a large Investment Bank and Hedge Fund focused on trading and investment strategies. In these organisations one of his roles was to evaluate seed capital, pre-IPO and listed investment opportunities in the technology sector.
Interest in Shares and Options	500,000 Shares 500,000 Performance Rights
Special Responsibilities	Non-Executive Director
Directorships held in other listed entities during the three years prior to the current year	Bora Bora Resources Limited

**Company Secretary**

The company secretary is Elissa Hansen and details of her experience and qualifications are:

**Elissa Hansen**

Qualifications	B.Com, Gdip.AppCorGov, GAICD, FGIA
Experience	Elissa is a Chartered Secretary with over fifteen years' experience advising management and boards of ASX listed companies on governance, investor relations and other corporate issues. She has extensive company secretarial experience, acting as Company Secretary for a number of public, ASX listed and private companies.

**Principal Activities**

The principal activity of the consolidated group during the financial year was enterprise asset and people protection technologies.

**Significant Changes to Activities**

No significant changes in the nature of the principal activities occurred during the financial year.

**Operating Results**

The consolidated loss of the consolidated group amounted to \$154,801 (2019 Loss: \$251,940) after providing for income tax.

**Review of Operations**

Aeris Limited is one of the World's leading aggregators of geospatial data and provides unique location based Safety, Operations Management, Severe Weather and All Hazards data and content services.

The Group's Early Warning Network (EWN) platform and proprietary GNIS technology system enable Aeris to provide a range of critical services - Live data on natural and man-made hazards affecting our clients, various applications to protect workers and assets, aerial and ground based imaging of facilities and infrastructure, and digital tracking, mapping and monitoring of assets and personnel.

Additionally, the Group provides corporate and government clients with specific digital alerts and other content in real time regarding a range of disruptive geospatial events including storms, floods, damaging wind, hail, hurricanes and cyclones, as well as non-atmospheric hazards such as fire, tsunamis, solar radiation, traffic and power outages.

Its services solve natural disaster awareness problems and promote personal and employee safety, asset protection, risk management, as well as helping to mitigate the financial impact of adverse events. The GNIS system is globally scalable.

**COVID-19 Impact Assessment**

During the summer of FY20 the East Coast of Australia bore the brunt of multiple extreme weather events including mega bushfires, hailstorms, and flooding. During this time Aeris experienced a record surge of inbound enquiries. On boarding of these new customers was disrupted due to COVID-19 resulting in the loss of what was likely a substantial increase in annuity revenue. While opportunities were lost, some of these have returned along with other new enquiries. We are confident of converting many of these opportunities as business returns to normal however, the timing is uncertain.

Aeris is listed on ASX with the ticker code AER.

**Financial Position**

The net assets of the consolidated group have increased by \$7,634 from 30 June 2019 to \$592,429 in 2020. This increase is largely due to the following factors:

- An increase of \$181,580 in trade and other receivables.
- An increase in issued capital of \$81,217.
- A decrease in cash & cash equivalents of \$78,878
- An increase in trade & other payables of \$84,105

**Significant Changes in State of Affairs**

There were no significant changes in the state of affairs of the parent entity during the financial year.

**Events After the Reporting Period**

There have been no events after the reporting period and there have been no material impact from COVID-19 after balance date.

**Future Developments, Prospects and Business Strategies**

Current areas of strategic focus of the Group include the following:

- Focus on converting significant pipeline of potential clients and on-boarding new customer referrals and lines of enquiry. Several of these prospects would be material if realised and use established platforms and services.
- Focus on distribution of our core IP (data) through channel partners in the GIS industry.
- Pursue white labelling opportunities to leverage the company's GIS platform and technology.
- Further work on our Climate Risk Reporting platform and development of new services requested by our major customers.

**Environmental Issues**

The Group's operations are not regulated by any significant environmental regulations under the laws of the Commonwealth or of a state or territory in Australia.

**Dividends Paid or Recommended**

No dividends were paid or declared since the start of the financial period. No recommendation for payment of dividends has been made.

**Insurance of Directors and Officers**

The company has entered into an agreement to insure the directors and officers of the company. The liabilities insured are legal costs that may be incurred defending civil or criminal proceedings that may be brought against the directors and officers in their capacity as officers of the entity, and any other payments arising from liabilities incurred by the officers in connection with such proceedings, other than where such liabilities arise out of conduct involving a wilful breach of duty by the officers or the improper use by the officers of their position or of information to gain advantage for themselves or someone else or to cause detriment to the company.

**Indemnifying Officers or Auditor**

The company has agreed to indemnify and keep indemnified Directors and officers against any liability: incurred in connection with, or as a consequence of the director or officer acting in that capacity, including representing the company on any body corporate; and for legal costs incurred in defending an action in connection with or as a consequence of the Director or officer acting in that capacity.

The indemnity only applies to the extent of the amount that the Directors are not indemnified under any other indemnity, including an indemnity contained in any insurance policy taken out by the company, under the general law or otherwise.

The indemnity does not extend to any liability:

- to the company or a related body corporate of the company;
- arising out of conduct of the Directors or officers involving a lack of good faith; or
- which is in respect of any negligence, default, breach of duty or breach of trust of which the directors or officers may be guilty in relation to the company or related body corporate.

No liability has arisen under these indemnities as at the date of this report. No indemnities have been given or insurance premiums paid during or since the end of the financial year, for any person who is or has been an auditor of the company.



**Proceedings on Behalf of the Company**

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

**Auditor's Independence Declaration**

The lead auditor's independence declaration for the year ended 30 June 2020 has been received and can be found on page 11 of the financial report.

**Options**

At the date of this report, there were no unissued ordinary shares of Aeeris Ltd under option.

There have been no options granted over unissued shares or interests of any controlled entity within the Group during or since the end of the reporting period.

**Meetings of Directors**

During the financial year, 11 meetings of directors, excluding committee of directors were held.

Attendances by each director during the year were as follows:

	Directors' Meetings		Audit & Risk Committee	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended
Kerry Plowright	11	11	2	2
Bryce Reynolds	11	11	2	2
Nathan Young	11	11	2	2

The board comprises of three Directors. All directors attend the Audit & Risk Committee meetings.

**Corporate Governance Statement**

The company's corporate governance practices and policies have been made publicly available on the Company's website at [www.aeeris.com/corporate\\_governance.html](http://www.aeeris.com/corporate_governance.html).

**Aeeris Ltd**  
ABN 18 166 705 595  
**and Controlled Entities**

## Remuneration Report

### Remuneration Policy

All key management personnel (KMP) and directors of Aeeris Ltd were engaged on fixed remuneration consultancy agreements for the provision of services with no performance incentives. The Board of Aeeris Ltd believes, given the size and operations of the company during the period, that the remuneration policy to be appropriate. All KMP and directors are large shareholders in the company in their own right, providing them with appropriate incentives for outstanding performance.

All remuneration paid to KMP is valued at the cost to the company and expensed.

The Board's policy is to remunerate non-executive directors at market rates for their time, commitment and responsibilities. The remuneration committee determines payments to the non-executive directors and reviews their remuneration annually, based on market practice, duties and accountability. Independent external advice is sought when required. The maximum aggregate amount of fees that can be paid to non-executive directors is subject to approval by shareholders at the annual general meeting.

### Employment Details of Members of Key Management Personnel (KMP)

Group KMP	Position held as at 30 June 2020 and any Change during the Year	Contract Details (Duration and Termination)	Proportions of Elements of Remuneration Related to Performance	Proportions of Elements of Remuneration Not Related to Performance
Mr K Plowright	Executive Chairman and CEO	<ul style="list-style-type: none"><li>Executive Consulting contract with no fixed term. Can be terminated with 3 months notice.</li><li>As Managing Director, exempt from the requirement to stand for re-election as a director.</li></ul>	-	100%
Mr B Reynolds	Non Executive Director	<ul style="list-style-type: none"><li>Re-election as director required every 3 years.</li></ul>	-	100%
Mr N Young	Non Executive Director	<ul style="list-style-type: none"><li>Re-election as director required every 3 years.</li></ul>	-	100%

The employment terms and conditions of all KMP are formalised in contracts of employment.

## Changes in Directors and Executives Subsequent to Year-end

Nil

## Remuneration Expense Details for the Year Ended 30 June 2020

The following table of benefits and payments represents the components of the current year and comparative year remuneration expenses for each member of KMP and director of the consolidated group. Such amounts have been calculated in accordance with Australian Accounting Standards.

### Table of Benefits and Payments for the Year Ended 30 June 2020

	Short Term Benefits	Equity-settled Share-based Payments	2020
	Remuneration	Shares/Options/Rights	Total
Mr. K Plowright *	\$126,242	\$46,550	\$172,792
Mr. B Reynolds *	\$18,000	\$30,625	\$48,625
Mr. N Young *	\$18,000	\$24,500	\$42,500
	<b>\$162,242</b>	<b>\$101,675</b>	<b>\$263,917</b>

### Table of Benefits and Payments for the Year Ended 30 June 2019

	Short Term Benefits	Equity-settled Share-based Payments	2019
	Remuneration	Shares/Options/Rights	Total
Mr. K Plowright *	\$135,758	-	\$135,758
Mr. B Reynolds *	\$24,000	-	\$24,000
Mr. N Young *	\$24,000	-	\$24,000
	<b>\$183,758</b>	<b>-</b>	<b>\$183,758</b>

\* Paid through their related entities, refer Note 24.

## Securities Received that are Not Performance-Related

No members of KMP and directors are entitled to receive securities that are not performance-based as part of their remuneration package.

## Cash Bonuses, Performance-related Bonuses and Share-Based Payments

There were no cash bonuses, performance-related bonuses and share based payments paid as remuneration to KMP.

## Options and Rights Granted as Remuneration

There were no options or rights issued as remuneration to KMP.

### KMP Shareholdings

The number of ordinary shares in Aeeris Ltd held by each KMP and director of the Group during the financial year is as follows:

	Balance at 1 July 2019	Granted as Remuneration during the Year	Issued on Exercise of Performance Rights during the Year	Other Changes during the Year	Balance at 30 June 2020
Mr. K Plowright	22,376,622	-	950,000	-	23,326,622
Mr. B Reynolds	3,843,708	-	625,000	-	4,468,708
Mr. N Young	-	-	500,000	-	500,000

### KMP Performance Rights

The number of performance rights in Aeeris Ltd held by each KMP and director of the Group during the financial year is as follows:

	Balance at 1 July 2019	Issued during the year	Exercised during the year	Balance at 30 June 2020
Mr. K Plowright	-	1,900,000	(950,000)	950,000
Mr. B Reynolds	-	1,250,000	(625,000)	625,000
Mr. N Young	-	1,000,000	(500,000)	500,000

### Other Equity-related KMP Transactions

There have been no other transactions involving equity instruments other than those described in the tables above relating to options, rights and shareholdings.

### Other Transactions with KMP and/or their Related Parties

There were no other transactions conducted between the Group and KMP or their related parties, apart from those disclosed above relating to equity, compensation and loans, that were conducted other than in accordance with normal employee, customer or supplier relationships on terms no more favourable than those reasonably expected under arm's length dealings with unrelated persons.

This directors' report, incorporating the remuneration report, is signed in accordance with a resolution of the Board of Directors.

Chairman:



Mr Kerry Plowright

Dated this 28th day of August 2020



**AEERIS LIMITED ABN 18 166 705 595  
AND CONTROLLED ENTITIES**

**AUDITOR'S INDEPENDENCE DECLARATION**

Auditor's Independence Declaration under section 307C of the *Corporations Act 2001* to the directors of Aeeris Limited and controlled entities.

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2020 there have been no contraventions of:

- i. the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. any applicable code of professional conduct in relation to the audit.

MNSA PTY LTD

MNSA Pty Ltd



Allan Facey

Sydney  
28th August 2020

**AEERIS LTD**  
**ABN 18 166 705 595**  
**AND CONTROLLED ENTITIES**  
**CONSOLIDATED STATEMENT OF PROFIT OR LOSS**  
**FOR THE YEAR ENDED 30 JUNE 2020**

	Notes	Consolidated 30-Jun-2020 \$	Consolidated 30-Jun-2019 \$
<b>Revenue from continuing operations</b>			
Revenue	3	1,661,248	1,526,814
Other income	3	102,898	109,418
Total Revenue		1,764,146	1,636,232
<b>Expenses</b>			
Consultants and subcontractors		(506,261)	(584,497)
Depreciation and amortisation expense		(5,090)	(6,352)
Employee benefits expense	4	(639,441)	(587,974)
Finance costs		(2,907)	(1,015)
Share based payments	22	(162,435)	-
SMS communication		(122,743)	(120,503)
Weather reports		(179,138)	(227,778)
Other expenses from ordinary activities	5	(300,932)	(360,053)
Total Expenses		(1,918,947)	(1,888,172)
<b>(Loss) before income tax</b>		(154,801)	(251,940)
Income tax expense	6	-	-
<b>Net (loss) for the year</b>		(154,801)	(251,940)
<b>Earnings per share</b>			
From continuing operations			
Basic (loss) per share (cents)	10	(0.26)	(0.44)
Diluted (loss) per share (cents)	10	(0.26)	(0.44)

The above consolidated statement of profit or loss should be read in conjunction with the accompanying notes.

**AEERIS LTD**  
**ABN 18 166 705 595**  
**AND CONTROLLED ENTITIES**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**AS AT 30 JUNE 2020**

	Notes	Consolidated 30-Jun-2020 \$	Consolidated 30-Jun-2019 \$
<b>Current Assets</b>			
Cash & cash equivalents	11	799,857	878,735
Trade & other receivables	12	334,184	152,604
Prepayments		8,472	7,289
<b>Total Current Assets</b>		<u>1,142,513</u>	<u>1,038,628</u>
<b>Non-Current Assets</b>			
Property, plant & equipment	14	<u>11,962</u>	<u>15,335</u>
<b>Total Non-Current Assets</b>		<u>11,962</u>	<u>15,335</u>
<b>Total Assets</b>		<u>1,154,475</u>	<u>1,053,963</u>
<b>Current Liabilities</b>			
Trade & other payables	15	520,689	436,584
Provisions	16	<u>41,357</u>	<u>32,584</u>
<b>Total Current Liabilities</b>		<u>562,046</u>	<u>469,168</u>
<b>Total Liabilities</b>		<u>562,046</u>	<u>469,168</u>
<b>Net Assets</b>		<u>592,429</u>	<u>584,795</u>
<b>Equity</b>			
Issued capital	17	5,100,568	5,019,351
Share based payments reserve	27	81,218	94,967
Accumulated losses	28	<u>(4,589,357)</u>	<u>(4,529,523)</u>
<b>Total Equity</b>		<u>592,429</u>	<u>584,795</u>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

**AEERIS LTD**  
**ABN 18 166 705 595**  
**AND CONTROLLED ENTITIES**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED 30 JUNE 2020**

	Notes	Issued capital \$	Share based payments reserve \$	Accumulated losses \$	Total \$
<b>Consolidated Group</b>					
<b>Balance at 1 July 2018</b>		<b>5,019,351</b>	<b>94,967</b>	<b>(4,277,583)</b>	<b>836,735</b>
(Loss) for the financial year	28	-	-	(251,940)	(251,940)
<b>Balance at 30 June 2019</b>		<b>5,019,351</b>	<b>94,967</b>	<b>(4,529,523)</b>	<b>584,795</b>
<b>Balance at 1 July 2019</b>		<b>5,019,351</b>	<b>94,967</b>	<b>(4,529,523)</b>	<b>584,795</b>
(Loss) for the financial year	28	-	-	(154,801)	(154,801)
Expiry of options		-	(94,967)	94,967	-
Issue of performance rights		-	162,435	-	162,435
Conversion of performance rights		81,217	(81,217)	-	-
<b>Balance at 30 June 2020</b>		<b>5,100,568</b>	<b>81,218</b>	<b>(4,589,357)</b>	<b>592,429</b>

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.



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**CONSOLIDATED STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED 30 JUNE 2020**

	Notes	Consolidated 30-Jun-2020 \$	Consolidated 30-Jun-2019 \$
<b>Cash flow from operating activities</b>			
Receipts from customers		1,568,986	1,662,715
COVID-19 Stimulus Support		97,923	-
Payments to suppliers & employees		(1,744,070)	(1,834,374)
Net cash (used in) by operating activities	21	(77,161)	(171,659)
<b>Cash flow from investing activities</b>			
Purchases of property, plant & equipment		(1,717)	-
Net cash (used in) investing activities		(1,717)	-
<b>Cash flow from financing activities</b>			
Proceeds from the issue of shares		-	-
Fund raising expense		-	-
Net cash provided by/(used in) financing activities		-	-
<b>Net (decrease)/increase in cash held</b>		(78,878)	(171,659)
Cash & cash equivalents at the beginning of the financial year		878,735	1,050,394
<b>Cash &amp; Cash Equivalents at the end of the financial year</b>	11	799,857	878,735

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020**

These consolidated financial statements and notes represent those of Aeeris Ltd and Controlled Entities (the “consolidated group” or “group”).

The separate financial statements of the parent entity, Aeeris Ltd, have not been presented within this financial report as permitted by the *Corporations Act 2001*.

The financial statements were authorised for issue on 28 August 2020 by the directors of the company.

**NOTE 1. Significant Accounting Policies**

**Basis of Preparation**

These general purpose consolidated financial statements have been prepared in accordance with the *Corporations Act 2001*, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and in compliance with International Financial Reporting Standards as issued by the International Accounting Standards Board. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

Except for the cash flow information, the financial statements, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

**Going Concern**

The accounts have been prepared on the going concern basis, which contemplates continuity of normal business activities and the realisation of assets and liabilities in the normal course of business.

The directors are aware that the Group’s ability to continue as a going concern, and its ability to pay its debts as and when they fall due, is largely dependent on increases in revenue and successfully managing its short to medium term liquidity position.

**COVID-19 Impact Assessment on Going Concern**

The Company enjoys a reliable annuity income stream from blue chip customers. This annuity revenue stream enables us to map and comfortably manage cashflows for the next 12 months without the assumption of any new business.

**Principles of Consolidation**

The consolidated financial statements incorporate all of the assets, liabilities and results of the parent (Aeeris Ltd) and all of the subsidiaries. Subsidiaries are entities the parent controls. The parent controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. A list of the subsidiaries is provided in Note 13.

The assets, liabilities and results of all subsidiaries are fully consolidated into the financial statements of the Group from the date on which control is obtained by the Group. The consolidation of a subsidiary is discontinued from the date that control ceases. Intercompany transactions, balances and unrealised gains or losses on transactions between group entities are fully eliminated on consolidation. Accounting policies of subsidiaries have been changed and adjustments made where necessary to ensure uniformity of the accounting policies adopted by the Group.

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**Business Combinations**

Business combinations occur where an acquirer obtains control over one or more businesses and results in the consolidation of its assets and liabilities.

A business combination is accounted for by applying the acquisition method, unless it is a combination involving entities or businesses under common control. The business combination will be accounted for from the date that control is obtained, whereby the fair value of the identifiable assets acquired and liabilities (including contingent liabilities) assumed are recognised.

When measuring the consideration transferred in the business combination, any asset or liability resulting from a contingent consideration arrangement is also included. Subsequent to initial recognition, contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability is remeasured in each reporting period to fair value, recognising any change to fair value in profit or loss, unless the change in value can be identified as existing at acquisition date.

All transaction costs incurred in relation to business combinations, other than those associated with the issue of a financial instrument, are recognised as expenses in profit or loss when incurred.

The acquisition of a business may result in the recognition of goodwill or a gain from a bargain purchase.

**Goodwill**

Goodwill is carried at cost less any accumulated impairment losses. Goodwill is calculated as the excess of the sum of:

- i. The consideration transferred;
- ii. Any non-controlling interest (determined under either the full goodwill or proportionate interest method); and
- iii. The acquisition date fair value of any previously held equity interest; over the acquisition date fair value of any identifiable assets acquired.

The acquisition date fair value of the consideration transferred for a business combination plus the acquisition date fair value of any previously held equity interest shall form the cost of the investment in the separate financial statements.

Fair value remeasurements in any pre-existing equity holdings are recognised in profit or loss in the period in which they arise. Where changes in the value of such equity holdings had previously been recognised in other comprehensive income, such amounts are recycled to profit or loss.

Goodwill on acquisition of subsidiaries is included in intangible assets. Goodwill on acquisition of associates is included in investments in associates.

Goodwill is tested for impairment annually and is allocated to the Group's cash-generating units or groups of cash-generating units, representing the lowest level at which goodwill is monitored and not larger than an operating segment. Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the entity disposed of.

Changes in the ownership interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions and do not affect the carrying amounts of goodwill.

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**Income Tax**

The income tax expense for the year comprises current income tax expense and deferred tax expense.

Current income tax expense charged to profit or loss is the tax payable on taxable income for the current period. Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority using the tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense is charged or credited directly to equity instead of profit or loss when the tax relates to items that are recognised outside profit or loss.

Except for business combinations, no deferred income tax is recognised from the initial recognition of an asset or liability where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability. With respect to non-depreciable items of property, plant and equipment measured at fair value and items of investment property measured at fair value, the related deferred tax liability or deferred tax asset is measured on the basis that the carrying amount of the asset will be recovered entirely through sale.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Where temporary differences exist in relation to investments in subsidiaries, branches, associates and joint ventures, deferred tax assets and liabilities are not recognised where the timing of the reversal of the temporary difference can be controlled and it is not probable that the reversal will occur in the foreseeable future.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where: (a) a legally enforceable right of set-off exists; and (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

**Fair Value of Assets and Liabilities**

The Group measures some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standard.

Fair value is the price the Group would receive to sell an asset or would have to pay to transfer a liability in an orderly transaction between independent, knowledgeable and willing market participants at the measurement date.



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As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period.

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

The fair value of liabilities and the entity's own equity instruments (excluding those related to share-based payment arrangements) may be valued, where there is no observable market price in relation to the transfer of such financial instruments, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and, where significant, are detailed in the respective note to the financial statements.

### **Property, Plant and Equipment**

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

#### **Property**

Freehold land and buildings are carried at their fair value (being the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction), based on periodic, but at least triennial, valuations by external independent valuers, less accumulated depreciation for buildings.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation surplus in equity. Decreases that offset previous increases of the same asset are recognised against revaluation surplus directly in equity; all other decreases are recognised in profit or loss.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

#### **Plant and Equipment**

Plant and equipment are measured on the cost basis and therefore carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

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Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss during the financial period in which they are incurred.

### **Depreciation**

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the consolidated group commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

<b>Class of Fixed Asset</b>	<b>Depreciation Rate</b>
Plant and equipment	5-33%
Plant and equipment leased to external parties	10-20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

### **Financial Instruments**

#### **Initial Recognition and Measurement**

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is the date that the entity commits itself to either the purchase or sale of the asset.

Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified "at fair value through profit or loss", in which case transaction costs are expensed to profit or loss immediately.

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**Classification and Subsequent Measurement**

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest method, or cost.

*Amortised cost* is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the *effective interest method*.

The *effective interest method* is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) over the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in profit or loss.

The Group does not designate any interests in subsidiaries, associates or joint ventures as being subject to the requirements of Accounting Standards specifically applicable to financial instruments.

*i. Financial assets at fair value through profit or loss*

Financial assets are classified at “fair value through profit or loss” when they are held for trading for the purpose of short-term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying amount being included in profit or loss.

*ii. Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

*iii. Held-to-maturity investments*

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the Group’s intention to hold these investments to maturity. They are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

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*iv. Available-for-sale investments*

Available-for-sale investments are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with any remeasurements other than impairment losses and foreign exchange gains and losses recognised in other comprehensive income. When the financial asset is derecognised, the cumulative gain or loss pertaining to that asset previously recognised in other comprehensive income is reclassified into profit or loss.

Available-for-sale financial assets are classified as non-current assets when they are not expected to be sold within 12 months after the end of the reporting period. All other available-for-sale financial assets are classified as current assets.

*v. Financial liabilities*

Non-derivative financial liabilities other than financial guarantees are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

**Impairment**

A financial asset (or a group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a "loss event") having occurred, which has an impact on the estimated future cash flows of the financial asset(s).

In the case of available-for-sale financial assets, a significant or prolonged decline in the market value of the instrument is considered to constitute a loss event. Impairment losses are recognised in profit or loss immediately. Also, any cumulative decline in fair value previously recognised in other comprehensive income is reclassified to profit or loss at this point.

In the case of financial assets carried at amortised cost, loss events may include: indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments; indications that they will enter bankruptcy or other financial reorganisation; and changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortised cost (including loans and receivables), a separate allowance account is used to reduce the carrying amount of financial assets impaired by credit losses. After having taken all possible measures of recovery, if management establishes that the carrying amount cannot be recovered by any means, at that point the written-off amounts are charged to the allowance account or the carrying amount of impaired financial assets is reduced directly if no impairment amount was previously recognised in the allowance account.

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When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the Group recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events that have occurred are duly considered.

#### **Derecognition**

Financial assets are derecognised when the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised when the related obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

#### **Impairment of Assets**

At the end of each reporting period, the Group assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information, including dividends received from subsidiaries, associates or joint ventures deemed to be out of pre-acquisition profits. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs of disposal and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard (eg in accordance with the revaluation model in AASB 116: *Property, Plant and Equipment*). Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment testing is performed annually for goodwill, intangible assets with indefinite lives and intangible assets not yet available for use.

#### **Intangibles Other Than Goodwill**

##### **IT Research and Development**

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technical feasibility studies identify that the project is expected to deliver future economic benefits and these benefits can be measured reliably. IT research and development costs are amortised over 5 years using the prime cost method.

#### **Employee Benefits**

##### **Short-Term Employee Benefits**

Provision is made for the Group's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.



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The Group's obligations for short-term employee benefits such as wages, salaries, superannuation and leave are recognised as a part of current trade and other payables in the statement of financial position. The Group's obligations for employees' annual leave and long service leave entitlements are recognised as provisions in the statement of financial position.

**Other Long-Term Employee Benefits**

At this stage there are no long-term leave entitlements.

**Equity-Settled Compensation**

The Group provides compensation benefits to employees (including directors) of the Group in the form of share-based payment transactions, whereby employees render services in exchange for shares or rights over shares ('equity-settled transactions').

The cost of these equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by a Black Scholes model.

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award ('vesting date').

The cumulative expense recognised for equity-settled transactions at each reporting date until vesting date reflects (i) the extent to which the vesting period has expired and (ii) the number of awards that, in the opinion of the directors of the Company, will ultimately vest. This opinion is formed based on the best available information at balance date. No adjustment is made for the likelihood of market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date.

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified. In addition, an expense is recognised for any increase in the value of the transaction as a result of the modification, as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect, if any, of outstanding options is reflected as additional share dilution in the computation of earnings per share.

**Provisions**

Provisions are recognised when the Group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

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**Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, deposits available on demand with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are reported within short-term borrowings in current liabilities in the statement of financial position.

**Revenue and Other Income**

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. When the inflow of consideration is deferred, it is treated as the provision of financing and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

**Subscription Income**

Revenue from subscriptions is recognised over the period which the relevant service is provided.

**Interest Revenue**

Interest revenue is recognised using the effective interest rate method.

**Rendering of Services**

Revenue in relation to rendering of services depends on whether the outcome of the services can be measured reliably. If this is the case, then the stage of completion of the service is used to determine the appropriate level of revenue to be recognised in the period. If the outcome cannot be reliably measured, then revenue is recognised to the extent of expenses recognised that are recoverable.

**Trade and Other Receivables**

Trade and other receivables include amounts due from customers for goods sold and services performed in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

Trade and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment.

**Trade and Other Payables**

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

**Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

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Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

### **Comparative Figures**

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

Where the Group retrospectively applies an accounting policy, makes a retrospective restatement or reclassifies items in its financial statements, an additional (third) statement of financial position as at the beginning of the preceding period in addition to the minimum comparative financial statements is presented.

### **Critical Accounting Estimates and Judgments**

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Group.

#### **Key Estimates**

##### *Capitalisation of development costs*

Development costs associated with intangible assets are only capitalised by the Group when it can demonstrate the technical feasibility of completing the asset so that the asset will be available for use or sale, how the asset will generate future economic benefits and the ability to measure reliably the expenditure attributable to the intangible asset during its development.

#### **Key Judgements**

##### *Share-based payment transactions*

The directors measure the cost of equity-settled share-based payment transactions with employees by reference to the fair value of the equity instruments at grant date. The fair value is determined by an external valuer using the Black Scholes Model simulation. The accounting estimates and assumptions relating to equity-settled share-based payments would have no impact on the carrying amounts of assets and liabilities within the annual reporting period but may impact expenses and equity.

##### *Revenue*

The directors have assessed the impact of AASB 15: *Revenue from Contracts with Customers* on the financial statements and have determined that other than unearned revenue, the Group has recognised revenue to depict the transfer of services to customers in an amount that reflects the consideration to which the Group expects to be entitled in exchange for the services.

##### *Unearned revenue*

The directors have assessed the impact of AASB 15: *Revenue from Contracts with Customers* on the financial statements and have determined that unearned revenue reflects the value of consideration that has or will be received before the transfer of services is made to customers.

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**NOTE 2. Parent Information**

The following information has been extracted from the books and records of the financial information of the parent entity and has been prepared in accordance with Australian Accounting Standards.

	<b>2020</b>	<b>2019</b>
<b>Statement of Financial Position</b>	<b>\$</b>	<b>\$</b>
<b>ASSETS</b>		
Current Assets	565,918	560,993
Non Current Assets	4,400,358	4,562,793
<b>TOTAL ASSETS</b>	<u>4,966,276</u>	<u>5,123,786</u>
<b>LIABILITIES</b>		
Current Liabilities	-	-
Non-Current Liabilities	-	-
<b>TOTAL LIABILITIES</b>	<u>-</u>	<u>-</u>
<b>EQUITY</b>		
Issued Capital	5,019,351	5,019,351
Options Reserve	81,218	94,967
Retained Earnings	(134,293)	9,468
<b>TOTAL EQUITY</b>	<u>4,966,276</u>	<u>5,123,786</u>
<b>Statement of Profit or Loss</b>		
Total (Loss)/Profit	(143,761)	11,741

**Guarantees**

Aeeris Ltd did not enter into any deed of cross guarantees during the reporting period.

**Contingent Liabilities**

Aeeris Ltd does not have any contingent liabilities.

**Contractual Commitments**

Aeeris Ltd does not have any contractual commitments.

	<b>Consolidated 30-Jun-2020</b>	<b>Consolidated 30-Jun-2019</b>
	<b>\$</b>	<b>\$</b>
<b>NOTE 3. Revenue and Other Income</b>		
<b>Revenue from ordinary activities</b>		
Sales Revenue:		
Subscription Income	1,504,450	1,386,852
Rendering of services	156,798	139,962
	<u>1,661,248</u>	<u>1,526,814</u>
Other income:		
Interest received	4,975	11,792
COVID-19 stimulus support	97,923	-
Other income	-	97,626
	<u>102,898</u>	<u>109,418</u>
<b>Total revenue and other income</b>	<u>1,764,146</u>	<u>1,636,232</u>

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	Consolidated 30-Jun-2020 \$	Consolidated 30-Jun-2019 \$
<b>NOTE 4. Employee Benefits Expense</b>		
Total wages, salary, super and employee expense	639,441	587,974
Expensed wages, salary, super and employee expense	639,441	587,974
Total wages, salary, super and employee expense	<u>639,411</u>	<u>587,974</u>

**NOTE 5. Other Expenses**

**Expenses included in other expenses**

Internet & Hosting Charges	98,188	101,513
Legal Costs	610	5,009
Travelling & Accommodation	12,292	24,095
Corporate Expenses	59,645	51,117
Corporate Secretarial	27,605	27,600
Other Administration & Operating Costs	102,592	150,719
Total Other Expenses	<u>300,932</u>	<u>360,053</u>

**NOTE 6. Income Tax Expense**

The components of tax (expense) income comprise:

Current year tax expense	-	-
Recoupment of prior year tax losses	-	-
	<u>-</u>	<u>-</u>

Prima Facie income tax credit on loss from ordinary activities at 27.5% is (\$42,570) has not been brought to account.

**NOTE 7. Key Management Personnel Compensation**

Refer to the remuneration report contained in the directors' report for details of the remuneration paid or payable to each member of the Group's key management personnel (KMP) for the year ended 30 June 2020.

The totals of remuneration paid to KMP of the company and the Group during the year are as follows:

	2020 \$	2019 \$
Short-term employee benefits	162,242	183,758
Share-based payments	101,675	-
Total KMP compensation	<u>263,917</u>	<u>183,758</u>



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**Short-term employee benefits**

These amounts include fees and benefits paid to the executive chair and non-executive directors as well as all salary, paid leave benefits, fringe benefits and cash bonuses awarded to executive directors and other KMP.

**Share-based Payments**

These amounts represent the expense related to the participation of KMP in equity-settled benefit schemes as measured by the fair value of the options, rights and shares granted on grant date.

Further information in relation to KMP remuneration can be found in the directors' report.

	<b>Consolidated 30-Jun-2020 \$</b>	<b>Consolidated 30-Jun-2019 \$</b>
<b>NOTE 8. Auditors' Remuneration</b>		
Remuneration of the auditor for:		
• Auditing or reviewing the financial statements	20,000	20,000

**NOTE 9. Dividends**

No dividends were declared or paid during the 2020 financial year.

**NOTE 10. Earnings Per Share**

Basic and diluted (loss)/earnings per share (cents)	(0.26)	(0.44)
Earnings/(loss) used to calculate basic and diluted earnings/(loss) per share	(154,801)	(251,940)
Weighted average number of ordinary shares used in the calculation of basic and diluted loss per share	59,693,079	56,658,858

The potential ordinary shares, being its options granted, are not considered dilutive as the conversion of these options would result in a decrease in the net gain/(loss) per share.

**NOTE 11. Cash and Cash Equivalents**

Cash at Bank	799,857	878,735
	<u>799,857</u>	<u>878,735</u>

**Reconciliation of cash**

Cash and Cash Equivalents reported in the statement of cash flows are reconciled to the equivalent items in the statement of financial position as follows:

Cash at Bank	799,857	878,735
	<u>799,857</u>	<u>878,735</u>

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	<b>Consolidated 30-Jun-2020 \$</b>	<b>Consolidated 30-Jun-2019 \$</b>
<b>NOTE 12. Trade and Other Receivables</b>		
<b>Current</b>		
Trade Receivables	143,046	126,903
Trade Receivables – Unearned Revenue*	183,330	-
GST Paid	7,808	25,701
Total current trade and other receivables	334,184	152,604

\* Balance relates to amounts invoiced as unearned income. Please refer to note 15.

**Credit Risk**

The Group has no significant concentration of credit risk with respect to any single counterparty or group of counterparties other than those receivables specifically provided for and mentioned within Note 25. The class of assets described as “trade and other receivables” is considered to be the main source of credit risk related to the Group.

The following table details the Group’s trade and other receivables exposed to credit risk with ageing analysis and impairment provided for thereon. Amounts are considered as “past due” when the debt has not been settled, with the terms and conditions agreed between the Group and the customer or counterparty to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the Group.

The balances of receivables that remain within initial trade terms are considered to be of high credit quality.

	<b>Gross Amount</b>	<b>Past Due and Impaired</b>	<b>Past Due but Not Impaired (Days Overdue)</b>				<b>Within Initial Trade Terms</b>
			<b>&lt;30</b>	<b>31-60</b>	<b>61-90</b>	<b>&gt;90</b>	
<b>2020</b>							
Trade							
Receivables	334,184	-	330,935	-	1,720	1,529	334,184
Total	334,184	-	330,935	-	1,720	1,529	334,184
<b>2019</b>							
Trade							
Receivables	152,604	-	72,125	25,163	53,057	2,259	152,604
Total	152,604	-	72,125	25,163	53,057	2,259	152,604

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**NOTE 13. Interests in Subsidiary**

**Subsidiary**

The subsidiary listed below has share capital consisting solely of ordinary shares which are held directly by the Group. The proportion of ownership interests held equals the voting rights held by the Group. The subsidiary's principal place of business is also its country of incorporation.

Name of Subsidiary	Principle Place of Business	Ownership Interest Held by the Group	
		2020	2019
Early Warning Network Pty Ltd	Australia	100%	100%
		<b>Consolidated 30-Jun-2020 \$</b>	<b>Consolidated 30-Jun-2019 \$</b>
Office Equipment			
At cost		32,855	31,137
Accumulated depreciation		(29,576)	(27,572)
		<u>3,279</u>	<u>3,565</u>
Camera Equipment			
At cost		50,288	50,288
Accumulated depreciation		(47,548)	(45,722)
		<u>2,740</u>	<u>4,566</u>
Furniture and Fittings			
At cost		5,640	5,640
Accumulated depreciation		(2,394)	(2,032)
		<u>3,246</u>	<u>3,608</u>
Motor Vehicles			
At cost		12,000	12,000
Accumulated depreciation		(9,303)	(8,404)
		<u>2,697</u>	<u>3,596</u>
Total Property, Plant and Equipment		<u>11,962</u>	<u>15,335</u>

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	Consolidated 30-Jun-2020 \$	Consolidated 30-Jun-2019 \$
<b>NOTE 15. Trade and Other Payables</b>		
<b>Current</b>		
Trade Payables	143,959	153,418
Superannuation Liability	5,991	-
GST Collected	26,306	39,950
PAYG Withholding	10,702	26,668
Sundry Creditors	4,989	27,370
Unearned Income	328,742	189,178
	520,689	436,584
<b>NOTE 16. Provisions</b>		
<b>Employee Benefits</b>		
Opening Balance at 1 July	32,584	31,946
Net movement during the year	8,773	638
Balance at 30 June	41,357	32,584

**Provision for Employee Benefits**

Provision for employee benefits represents amounts accrued for annual leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, the Group does not expect the full amount of annual leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the Group does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

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	<b>Consolidated 30-Jun-2020 \$</b>	<b>Consolidated 30-Jun-2019 \$</b>
<b>NOTE 17. Issued Capital</b>		
59,973,858 (2019: 56,658,858) Fully Paid Ordinary Shares	5,100,568	5,019,351
	<b>Consolidated 30-Jun-2020 No.</b>	<b>Consolidated 30-Jun-2019 No.</b>
<b>Ordinary Shares</b>		
At the beginning of the reporting period	56,658,858	56,658,858
Shares Issued – 1 August 2019	3,315,000	-
At the end of the reporting period	<u>59,973,858</u>	<u>56,658,858</u>

Ordinary shareholders participate in dividends and the proceeds on winding-up of the parent entity in proportion to the number of shares held.

At the shareholders' meeting each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

#### **Options**

For more information relating to the Aeeris Ltd employee option plan, including details of options issued, exercised and lapsed during the financial year and the options outstanding at year-end, refer to Note 22.

For information relating to share options issued to key management personnel during the financial year, refer to Note 24.

#### **Capital Management**

Management controls the capital of the Group in order to maintain a sustainable debt to equity ratio, generate long-term shareholder value and ensure that the Group can fund its operations and continue as a going concern.

The Group's debt and capital include financial liabilities and ordinary share capital and is not subject to any externally imposed capital requirements. Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

#### **NOTE 18. Capital and Leasing Commitments**

There are no capital or leasing commitments at the date of this report.

#### **NOTE 19. Contingent Liabilities and Contingent Assets**

The company does not have any contingent liabilities or contingent assets.



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**Note 20. Operating Segments**

The Group operates predominantly in one business and one geographical segment being early warning notifications within Australia.

	<b>Consolidated 30-Jun-2020 \$</b>	<b>Consolidated 30-Jun-2019 \$</b>
Revenue		
Operating revenue	1,661,248	1,526,814
Interest revenue	4,975	11,792
Other revenue	97,923	97,626
Total revenue	<u>1,764,146</u>	<u>1,636,232</u>
Expenses		
Other expenses	(1,913,857)	(1,881,820)
Depreciation, amortisation & impairment expenses	(5,090)	(6,352)
<b>Total expenses</b>	<u><b>(1,918,947)</b></u>	<u><b>(1,888,172)</b></u>
<b>Segment results</b>	<u><b>(154,801)</b></u>	<u><b>(251,940)</b></u>
<b>Assets</b>		
Current assets	1,142,513	1,038,628
Property plant & equipment	11,962	15,335
Other non-current assets	-	-
Total Assets	<u>1,154,475</u>	<u>1,053,963</u>
Current Liabilities	562,046	469,168
Non-current liabilities	-	-
Total Liabilities	<u>562,046</u>	<u>469,168</u>
<b>Net Assets</b>	<u><b>592,429</b></u>	<u><b>584,795</b></u>

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	<b>Consolidated 30-Jun-2020 \$</b>	<b>Consolidated 30-Jun-2019 \$</b>
<b>NOTE 21. Cash Flow Information</b>		
<b>Reconciliation of Cash Flow from Operating Activities</b>		
(Losses)/profit during the year	(154,801)	(251,940)
<b>Non-Cash flows</b>		
Depreciation, amortisation and impairment	5,090	6,352
Share based payments	162,435	-
<b>Changes in assets and liabilities, net of the effects of purchase and disposal of subsidiaries</b>		
(Increase)/decrease in trade and other receivables	(181,580)	(6,566)
(Increase)/decrease in prepayments	(1,183)	8,497
Increase/(decrease) in trade and other payables	84,105	71,360
Increase/(decrease) in provisions	8,773	638
<b>Cash flows from operating activities</b>	<u>(77,161)</u>	<u>(171,659)</u>

**NOTE 22. Share-Based Payments**

A summary of the movements of all options issued is as follows:

	<b>Consolidated 30-Jun-2020 No.</b>	<b>Consolidated 30-Jun-2019 No.</b>
<b>Options Outstanding as at 1 July</b>	9,190,000	9,190,000
Movements during the year	<u>(9,190,000)</u>	<u>-</u>
<b>Options Outstanding at 30 June</b>	-	9,190,000
<b>Options exercisable as at 30 June</b>	-	9,190,000

All options outstanding expired on the 31<sup>st</sup> of December 2019.

<b>Performance Rights Outstanding as at 1 July</b>	-	-
Performance Rights issued during the year	6,630,000	-
Performances Rights converted during the year	<u>(3,317,500)</u>	<u>-</u>
<b>Performance Rights Outstanding at 30 June</b>	3,312,500	-

The value of the performance rights issued during the year were \$162,435. There were no shares granted to key management personnel during the year.

**NOTE 23. Events after the Reporting Period**

There have been no events after the reporting period and there have been no material impact from COVID-19 after balance date.

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**NOTE 24. Related Party Transactions**

**The Group's main related parties are as follows:**

- *Key Management Personnel*  
Any person(s) having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity are considered key management personnel.  
For details of disclosures relating to key management personnel, refer to Note 7.
- *Entities subject to significant influence by the Group*  
An entity that has the power to participate in the financial and operating policy decisions of an entity, but does not have control over those policies, is an entity that holds significant influence. Significant influence may be gained by share ownership statute or agreement.
- *Other Related Parties*  
Other related parties include entities controlled by the ultimate parent entity and entities over which key management personnel have joint control.

**Transactions with Related Parties**

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

Kerry Plowright through his controlled entity WASPZ Pty Ltd, was paid \$18,000 (2019: \$24,000) for director's fees including superannuation and \$108,242 (2019: \$111,758) for consulting services rendered during the year.

Bryce Reynolds through his related party entity Bluestar Management Pty Ltd, was paid \$18,000 (2019: \$24,000) for director's fees including superannuation during the year.

Nathan Young through his related party entity Mychi Le Investments Pty Ltd, was paid \$18,000 (2019: \$24,000) for director's fees including superannuation during the year.

Margo Plowright was paid \$65,121 (2019: \$81,278) for services rendered during the year.

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**NOTE 25. Financial Risk Management**

The Group's financial instruments consist mainly of deposits with banks, accounts receivables and payables and loans to subsidiaries.

The totals for each category of financial instruments, measured in accordance with AASB 139: *Financial Instruments: Recognition and Measurement* as detailed in the accounting policies to these financial statements, are as follows:

	Note	Consolidated Group 2020 \$	2019 \$
<b>Financial Assets</b>			
Cash and Cash Equivalents	11	799,857	878,735
Trade and Other Receivables	12	334,184	152,604
<b>Total Financial Assets</b>		1,134,041	1,031,339
<b>Financial Liabilities</b>			
Trade and Other Payables	15	520,689	436,584
<b>Total Financial Liabilities</b>		520,689	436,584

**Financial Risk Exposures and Management**

The Group has no exposure through financial instruments and therefore has minimal credit risk and liquidity risk. There have been no substantive changes in the types of risks the Group is exposed to, how these risks arise, or the Board's objectives, policies and processes for managing or measuring the risks from the previous period.

**a) Credit Risk**

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the Group.

Credit risk is managed through the maintenance of procedures (such as the utilisation of systems for the approval, granting and renewal of credit limits, regular monitoring of exposures against such limits and monitoring of the financial stability of significant customers and counterparties), ensuring to the extent possible that customers and counterparties to transactions are of sound credit worthiness. Such monitoring is used in assessing receivables for impairment. Depending on the division within the Group, credit terms are generally 30 days from the invoice date.

*Credit Risk Exposures*

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period, excluding the value of any collateral or other security held, is equivalent to the carrying amount and classification of those financial assets (net of any provisions) as presented in the statement of financial position. Credit risk also arises through the provision of financial guarantees, as approved at board level, given to parties securing the liabilities of certain subsidiaries.

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The Group has no significant concentrations of credit risk with any single counterparty or group of counterparties. Details with respect to credit risk of trade and other receivables are provided in Note 12.

Trade and other receivables that are neither past due nor impaired are considered to be of high credit quality. Aggregates of such amounts are detailed in Note 12.

**b) Liquidity Risk**

Liquidity risk arises from the possibility that the Group might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The Group manages this risk through the following mechanisms:

- preparing forward-looking cash flow analyses in relation to its operating, investing and financing activities;
- obtaining funding from a variety of sources;
- maintaining a reputable credit profile;
- managing credit risk related to financial assets;
- only investing surplus cash with major financial institutions; and
- comparing the maturity profile of financial liabilities with the realisation profile of financial assets.

Cash flows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed. The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward.

Consolidated Group	Within 1 Year		1 to 5 Years		Over 5 Years		Total	
	2020	2019	2020	2019	2020	2019	2020	2019
<b>Financial Liabilities due for Payment</b>								
Trade and other Payables	520,689	436,584	-	-	-	-	520,689	436,584
Total Expected Outflows	520,689	436,584	-	-	-	-	520,689	436,584
<b>Financial Assets – Cash Flows Realisable</b>								
Trade and other Receivables	334,184	152,604	-	-	-	-	334,184	152,604
Total anticipated inflows	334,184	152,604	-	-	-	-	334,184	152,604
Net (outflow)/inflow on financial instruments	(186,505)	(283,980)	-	-	-	-	(186,505)	(283,980)

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**Fair Value Estimations**

The fair values of financial assets and financial liabilities are presented in the following table and can be compared to their carrying amounts as presented in the statement of financial position. Refer to Note 26 for detailed disclosures regarding the fair value measurement of the Group's financial assets and financial liabilities.

Consolidated Group	Note	2020		2019	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets					
Cash and Cash Equivalents	11	799,857	799,857	878,735	878,735
Trade and Other Receivables	12	334,184	334,184	152,604	152,604
Total Financial Assets		1,134,041	1,134,041	1,031,339	1,031,339
Financial Liabilities					
Trade and Other Payables	15	520,689	520,689	436,584	436,584
Total Financial Liabilities		520,689	520,689	436,584	436,584

Cash and cash equivalents, trade and other receivables, and trade and other payables are short-term instruments in nature whose carrying amounts are equivalent to their fair values.

**NOTE 26. Fair Value Measurements**

The group does not subsequently measure any liabilities at fair value on a non-recurring basis.

**Fair Value Hierarchy**

AASB 13: *Fair Value Measurement* requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurements into one of three possible levels based on the lowest level that an input that is significant to the measurement can be categorised into as follows:

Level 1	Level 2	Level 3
Measurements based on quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date.	Measurements based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.	Measurements based on unobservable inputs for the asset or liability.

The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data. If all significant inputs required to measure fair value are observable, the asset or liability is included in Level 2. If one or more significant inputs are not based on observable market data, the asset or liability is included in Level 3.



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**Valuation Techniques**

The Group selects a valuation technique that is appropriate in the circumstances and for which sufficient data is available to measure fair value. The availability of sufficient and relevant data primarily depends on the specific characteristics of the asset or liability being measured. The valuation techniques selected by the Group are consistent with one or more of the following valuation approaches:

- *Market Approach*: valuation techniques that use prices and other relevant information generated by market transactions for identical or similar assets or liabilities
- *Income Approach*: valuation techniques that convert estimated future cash flows or income and expenses into a single discounted present value
- *Cost Approach*: valuation techniques that reflect the current replacement cost of an asset at its current service capacity.

Each valuation technique requires inputs that reflect the assumptions that buyers and sellers would use when pricing the asset or liability, including assumptions about risks. When selecting a valuation technique, the Group gives priority to those techniques that maximise the use of observable inputs and minimise the use of unobservable inputs. Inputs that are developed using market data (such as publicly available information on actual transactions) and reflect the assumptions that buyers and sellers would generally use when pricing the asset or liability are considered observable, whereas inputs for which market data is not available and therefore are developed using the best information available about such assumptions are considered unobservable.

The following tables provide the fair values of the Group's assets and liabilities measured and recognised on a recurring basis after initial recognition and their categorisation within the fair value hierarchy:

		<b>30 June 2020</b>			
<b>Recurring Fair Value Measurements</b>	<b>Note</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
<i>Financial Assets</i>					
Cash and Cash Equivalents	11	799,857	-	-	799,857
Trade and other Receivables	12	334,184	-	-	334,184
Prepayments		8,472	-	-	8,472
Total Financial Assets		1,142,513	-	-	1,142,513
<i>Non Financial Assets</i>					
Property Plant and Equipment	14	11,962	-	-	11,962
Total Non Financial Assets		11,962	-	-	11,962
<i>Liabilities</i>					
Trade and other Payables	15	520,689	-	-	520,689
Provisions	16	41,357	-	-	41,357
Total Liabilities		562,046	-	-	562,046

There were no transfers between Level 1 and level 2 for assets and liabilities measured at fair value on a recurring basis during the reporting period (2019: no transfers).

**AEERIS LTD**  
**ABN 18 166 705 595**  
**AND CONTROLLED ENTITIES**  
**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020**

	Consolidated 30-Jun-2020 \$	Consolidated 30-Jun-2019 \$
<b>Note 27. Reserves</b>		
<b>Share based payments reserve</b>		
The share based payments reserve records items recognised as expenses on valuation of employee share based payments.		
Opening Balance	94,967	94,967
Options forfeited during the year	(94,967)	-
Performance rights issued during the year	162,435	-
Conversion of performance rights	(81,217)	-
Balance as at 30 June	81,218	94,967
<b>NOTE 28. Accumulated Losses</b>		
Accumulated losses at the beginning of the financial year	(4,529,523)	(4,277,583)
Net profit/(loss) attributable to members of the group	(154,801)	(251,940)
Transfer from options reserve	94,967	-
Accumulated losses at the end of the financial year	(4,589,357)	(4,529,523)

**NOTE 29. Company Details**

The registered office of the Company is:

Level 12  
225 George Street  
SYDNEY NSW 2000

The principal place of business is:

Level 1  
261 George Street  
SYDNEY NSW 2000

**AEERIS LTD  
ABN 18 166 705 595  
AND CONTROLLED ENTITIES**

**Directors' declaration**

In accordance with a resolution of the directors of Aeeris Ltd, the directors of the Company declare that:

1. The financial statements and notes, as set out on pages 12 to 41, are in accordance with the Corporations Act 2001 and:
  - (a) comply with Australian Accounting Standards, which, as stated in accounting policy Note 1 to the financial statements, constitutes compliance with International Financial Reporting Standards (IFRS); and
  - (b) give a true and fair view of the financial position as at 30 June 2020 and of the performance for the year ended on that date of the consolidated group.
2. In the director's opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
3. The directors have been given the declarations required by s 295A of the Corporations Act 2001 from the Chief Executive Officer and Chief Financial Officer.



**Chairman:** \_\_\_\_\_  
Mr Kerry Plowright

**Dated this 28th day of August 2020**

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AERIS LIMITED

### Report on the Audit of the Financial Report

#### Opinion

We have audited the accompanying financial report of Aeeris Limited (the company) and it's subsidiary (the Group), which comprises the consolidated statement of financial position as at 30 June 2020, the consolidated statement of profit or loss, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion:

- (a) the financial report of the Group is in accordance with the *Corporations Act 2001*, including:
  - i. giving a true and fair view of the Group's financial position as at 30 June 2020 and of its financial performance for the year ended on that date; and
  - ii. complying with Australian Accounting Standards and the *Corporations Regulations 2001*.
- (b) the financial report also complies with the International Financial Reporting Standards as disclosed in Note 1.

#### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Aeeris Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matter	How Our Audit Addressed the Key Audit Matter
<p><i>Revenue recognition – accuracy of revenue recorded given the complexity of systems</i></p> <p>Revenue represents a material balance and we have identified the following types of transactions and assertions related to revenue recognition which give rise to key risks:</p> <ul style="list-style-type: none"> <li>the completeness of revenue recorded as a result of the reliance on output of the billing systems.</li> </ul> <p>Refer to note 1 – Basis of preparation (Critical accounting estimates and judgments).</p>	<p>In responding to this area of focus, our audit approach included controls testing and substantive procedures covering, in particular:</p> <ul style="list-style-type: none"> <li>testing control procedures in place around systems that bill revenue streams;</li> <li>performing tests on the accuracy of customer bill generation on a sample basis and testing of a sample of the credits and discounts applied to enterprise customer bills;</li> <li>testing cash receipts for a sample of customers back to the customer invoice;</li> <li>testing the costs associated to the delivery of sales; and</li> <li>considering COVID-19 impacts to collection of trade receivables.</li> </ul> <p>We also considered the application of the Group's accounting policies to amounts billed.</p> <p>Based on our work, we noted no significant issues on the accuracy of revenue recorded in the year.</p>

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## Going Concern

Following previous operating losses and cash flow deficits, there is a heightened degree of judgement as to the group's ability to continue as a going concern through the assessment period. Accordingly, we considered the appropriateness of the going concern assumption, the question as to whether there is a material uncertainty and the adequacy of management's disclosure to be a key risk.

We have challenged the key assumptions in management's forecast cash flows for the next 12 months (base case and downside possibilities) by:

- comparing the cash flow forecasts with the Board approved budget, and obtaining explanations for any significant differences;
- ensuring consistency between the forecasts in the group going concern model and those used in the asset value-in-use calculations for impairment assessment purposes;
- assessing the historical accuracy of forecasts prepared by management;
- testing the mechanical accuracy of the model used;
- performing stress tests for a range of reasonably possible scenarios on management's cash flow for the going concern period;
- challenging management's plans for mitigating any identified exposures, obtain additional sources of financing;
- considering whether the disclosures relating to going concern referred to in the basis of preparation section of the accounting policies are balanced, proportionate and clear; and
- Consider COVID-19 impacts cash flow forecast assumptions.

We have determined that there are no material uncertainties that may cast significant doubt on the group's ability to continue as a going concern.

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There were no restrictions on our reporting of Key Audit matters.



## Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2020, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Directors for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on the Remuneration Report

### *Opinion on the Remuneration Report*

We have audited the Remuneration Report included on pages 8 to 10 of the directors' report for the year ended 30 June 2020.

In our opinion the remuneration report of Aeeris Limited for the year ended 30 June 2020, complies with section 300A of the *Corporations Act 2001*.

### *Responsibilities*

The directors of Aeeris Limited are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

MNSA PTY LTD

MNSA Pty Ltd



Allan Facey

Sydney  
28th August 2020

# Additional Information for Listed Public Companies

The following information is current as at 10 September 2020.

## SHAREHOLDING

Distribution of Shareholders	Number		
Category (size of holding)	Holders	Units	%
1-1,000	20	1,782	0.000
1,001-5,000	23	76,325	0.130
5,001-10,000	80	644,638	1.070
10,001-100,000	112	3,996,524	6.660
100,001-99,999,999,999	66	55,254,589	92.130
<b>Totals</b>	<b>301</b>	<b>59,973,858</b>	<b>100.000</b>

## VOTING RIGHTS

Each ordinary share is entitled to one vote when a poll is called, otherwise each member present at a meeting or by proxy has one vote on a show of hands. There are no other classes of equity securities.

## 20 LARGEST SHAREHOLDERS

No.	Name	Number of Ordinary Shares Held	% of Issued Capital
1	K & M PLOWRIGHT SUPER PTY LIMITED	8,564,780	14.281%
2	JETOSEA PTY LIMITED	6,100,000	10.171%
3	MR KERRY MAURICE PLOWRIGHT	5,782,298	9.641%
4	MS MARGO PLOWRIGHT	4,715,770	7.863%
5	WASPZ PTY LIMITED	4,085,000	6.811%
6	JETOSEA PTY LTD	3,206,903	5.347%
7	TELDAR CORPORATION PTY LIMITED <TELDAR INVESTMENT A/C>	2,100,000	3.502%

8	UBS NOMINEES PTY LTD	2,000,000	3.335%
9	VERITAS CONSOLIDATED PTY LTD	1,881,350	3.137%
10	DMX CAPITAL PARTNERS LIMITED	1,105,030	1.843%
11	BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP>	1,037,500	1.730%
12	BLUESTAR MANAGEMENT PTY LTD	875,000	1.459%
13	EXERTUS CAPITAL PTY LTD	759,200	1.266%
14	BLUESTAR MANAGEMENT PTY LTD	627,358	1.046%
15	MR LUCA ROTTER & MS JANE LOUISE ABBOTT	600,000	1.000%
16	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	590,195	0.984%
17	MAMBAT PTY LTD	513,596	0.856%
18	NATHAN YOUNG	500,000	0.834%
19	MAD FISH MANAGEMENT PTY LTD	462,237	0.771%
20	MR STEPHEN ABOUD & MRS NAOMI ABOUD	400,000	0.667%
Total Securities of Top 20 Holdings		45,906,217	76.544%
Total Securities		<b>59,973,858</b>	

The names of the substantial shareholders as disclosed in substantial holding notices given to the Company are:

Shareholder	Number of Shares	% Issued Capital
Mr Kerry Plowright#	22,376,622	39.49%
K & M Plowright Super Pty Limited	5,012,858	8.85%
Waspz Pty Limited	4,085,000	7.21%
Ms Margo Plowright	5,188,774	9.16%
Mr. Bryce Reynolds*	3,843,708	6.78%

# Includes the substantial shareholders associates' holdings being K & M Plowright Super Pty Limited, Waspz Pty Limited and Ms Margo Plowright

\* Includes related parties

### Unmarketable Holders

There are 43 shareholders holding less than a marketable parcel of shares based on the closing price of AUD 0.098 on 10 September 2020 representing a total of 78,107 shares.

# Corporate Directory

## Directors

Kerry Plowright  
*Executive Chairman & CEO*

Bryce Reynolds  
*Non-Executive Director*

Nathan Young  
*Non-Executive Director*

## Company Secretary

Elissa Hansen

## Registered Office

Aeeris Limited  
ACN 166 705 595  
Level 12, 225 George Street  
Sydney NSW 2000  
Phone +61 2 6674 5717  
Website: [www.aeeris.com](http://www.aeeris.com)

## Share Registry

Boardroom Pty Ltd  
Level 12, 225 George Street  
Sydney NSW 2000  
Telephone +61 2 9290 9600  
Facsimile +61 2 9279 0664

## Corporate Advisor

Veritas Securities Limited  
Level 4, 175 Macquarie Street  
Sydney NSW 2000  
Phone +61 2 8252 3201  
Facsimile +61 2 8252 3299

## Auditor

Mark Schiliro & Associates (MNSA) Pty Ltd  
Level 1, 283 George Street  
Sydney NSW 2000

## ASX Code

AER







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Australia

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Kingscliff | NSW | 2487  
Australia

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