

AEERIS LIMITED

Quarterly Report for Q4 of FY20

Summary

- Total cash receipts \$472,702
- Outgoings \$487,787
- Total Net cash flow \$(15,085)
- Cash and cash equivalent \$799,857

The economy still faces economic uncertainties, especially considering the recent COVID-19 outbreak in Victoria. Aeeris enjoys a reliable annuity income stream from blue chip customers and the focus is to bolt on new clients to the existing business. This annuity revenue stream enables the Company to map and manage cashflows to the end of FY21, without the assumption of any new business. That said, a number of customers are currently trialing our service, which if converted, will be material to revenues.

Aeeris has invested in additional resources and development to facilitate new services requested by its major customers which will contribute to current income. The Company is also furthering work on its Climate Risk Reporting platform.

Operations

The recent weather events have once again proved the value of Aeeris' Early Warning Network system which detected flooding and bypassed (multiple) failed sensory networks to warn at risk communities. Our 24x7 team was able to work with local authorities to help manage potentially deadly conditions and keep people and property safe. The rain event on the east coast is an early wakeup to extreme weather events.

Business and Revenues

As outlined in our previous report, on boarding of new customers was disrupted due to COVID-19. While opportunities were lost, some of these have returned along with new enquiry as mentioned above. We are confident of converting many of these opportunities as business returns to normal however the timing is uncertain.

- ENDS -

Direct Enquiry

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About Aeeris

Aeeris Limited is a leading geospatial data business. The Company's **Early Warning Network** system and proprietary **GNIS** technology platform ingests and maps vast amounts of live data from multiple sources regarding severe weather, fire, traffic, and other geospatial hazards.

The technology allows us to track and monitor very large numbers of users, assets and operations. Risks are communicated instantly over multiple channels to those that need it, where and how they want it.

Our technology enables Aeeris to provide critical services to our enterprise and government customers:

- Live data, content, alerts and notifications on natural and man-made hazards affecting our clients, including severe weather, fire and traffic conditions, with our products **All Alerts™** and **Situation Room™**
- Pioneering innovative systems and apps to digitally track, monitor, map and protect workers and assets on the move

Our technology solutions provide many benefits to our clients including the ability to:

- Monitor, map and track staff, contractors, assets and operations
- Communicate with multiple staff regarding live safety hazards in real time
- Improve Workplace Health & Safety, and reduce risk and liability
- Manage, mitigate and report on risk
- Improve operational efficiencies, labour scheduling and asset management

Our product offerings solve natural disaster awareness problems and promote personal and employee safety, asset protection, risk management, as well as helping to mitigate the financial impact of adverse events, geospatial hazards, personal injury, workplace safety, security breaches, fraud and inconvenience.

Aeeris is listed on ASX with the ticker code AER